

Recent Representative Engagements

- Seller's counsel for the \$120+ million sale of equity interests in a leading Southeast healthcare company, involving Hart-Scott Rodino filing issues and complex tax aspects from the sale of 20 Subchapter S Corporations.
- Seller's counsel for the sale of equity interests in a software and database management company to a Wall Street private equity fund for \$96 million.
- Seller's counsel for the sale of equity interests in a healthcare data provider to a strategic buyer for \$95 million.
- Counsel to three public charities in the purchase of a commercial shopping center for \$82 million, after assisting donor with complex charitable planning transactions.
- Representation of a real estate development company in the conversion of a third party term loan of \$45 million dollars to common equity.
- Seller's counsel in a \$20 million restructuring and multi-state merger of a corporation involved in the electrical distribution and supply industry.
- Seller's counsel for the sale of all the stock in a multi-state metal finishing business to a Japanese publicly traded company for \$19 million.
- Buyer's counsel for the acquisition of a national trucking products supplier for \$30 million from a Wall Street private equity fund.
- Buyer's counsel for the acquisition of a California medical claims processing company and related software for \$11 million, including earn out payments to sellers.
- Securities counsel for \$48 million in private offerings for a national medical device company.
- Seller's counsel for a \$16 million equity sale, involving U.S. and Canadian operations.
- Seller's counsel in the sale of a medical staffing firm for \$13 million.
- Investor's counsel for the acquisition of multi-million dollars of convertible debt in a biomedical company.
- Investor's counsel for the acquisition of multi-million dollars of convertible debt in an RFID technology company.
- Buyer's counsel to a timber company for a multi-tract, multi-million dollar acquisition of land and improvements, and for related financing.
- Buyer's counsel for the purchase of assets of a South Carolina distributor of industrial fasteners for \$1.2 million.
- Buyer's counsel for the asset acquisition of a software company for \$1 million, plus earn out payments based on various incentive multiples of EBITDA that are deferred until buyer's market exit.
- Seller's counsel for the sale of equity ownership in a staffing company for \$7 million, involving the establishment of charitable remainder and wealth replacement trusts.
- Buyer's counsel for a number of equity and asset purchase transactions in the food brokerage market where purchase prices are principally based on earn-out structures.
- Buyer's counsel in the multi-state purchase of a construction business in Texas for \$3.5 million and a multi-year earn-out provision.
- Buyer's counsel and seller's counsel in several multi-million dollar automotive group transactions.
- Buyer's counsel for the acquisition of various national restaurant franchises.
- Investor's counsel for the acquisition of an equity-interest in an information technology company with options to acquire additional equity interest.
- Securities counsel for several national medical staffing companies.
- Corporate and tax counsel to a large regional general contractor in the construction industry for corporate re-organization.
- Counsel to buyer (one of the largest third-party logistics companies in North America) in acquiring multiple synergistic companies located in multiple states.
- Seller's counsel in \$140 Million transaction to a private equity group, including advising on strategies for tax-free rollover of equity.
- Seller's counsel in divestment of IT service business with 2 year earn out in \$1.2 Million transaction

